Diversity in Action
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# Do You Live in One of the Hardest-Working Cities in America?



#### By Nina Zipkin,

Many factors are required to launch a successful business. A great idea, a team to help you execute, a rapport with your customers, access to capital and a whole lot of hard work.

To explore that last factor, financial planning platform SmartAsset conducted a study to find the country's hardest working cities.

To do so, the researchers assembled Census Bureau data on 118 cities with populations that exceeded 200,000. They looked at the average hours worked every week, the average weeks worked per year and the city's labor participation rate.

If a city is ranked on the lower end of the list, the researchers note that this is often due to a lack of job opportunity -- it is tough to put in the hours if there isn't work to be had.

For example, the city at the top of the list is Arlington, Va. In Arlington, workers put in 40.5 hours per week and work more than 42 weeks per year. And roughly 88 percent of working-age residents in Arlington participate in the workforce. The lower you get on the list, the lower the percentage of participation in the labor force.

SOURCE: www.entrepreneur.com

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With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

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Telephone follow-up calls that follow a script of 5 questions you create.

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Will fit right into your proposal, along with a list of interested firms to contact.

#### **Contact Info:**

795 Folsom Street, 1st Flr, Room 1124 San Francisco, CA 94107 Email: sbe@sbeinc.com Website: www.sbeinc.com Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

#### **Publisher of**

Small Business Exchange weekly newspaper



## California Sub-Bid Request Ads



#### Project Name: 490 South Van Ness Design-Build MEPF Location: San Francisco, California Bid Date: October 20, 2017 @2:00 PM

Nibbi/Guzman Joint Venture team has been selected as the General Contractor for the 490 South Van Ness in San Francisco, CA. We are in receipt of the Bid Documents and are currently requesting bid proposals from qualified subcontractors including those certified with the San Francisco Contract Monitoring Department (CMD) as local business enterprises (LBE's) for Design Build MEPF (Mechanical, Electrical, Plumbing, and Fire Suppression) DIV 21-28. The Contract Monitoring Division (CMD) has set the SBE participation goal for this project at 20%. For more information about the San Francisco SBE program as it relates to this solicitation, please see Exhibit A and/or contact Mr. Ryan Briscoe Young at (415) 581-2301 or Ryan.B. Young@sfgov.org at the City and County of San Francisco Contract Monitoring Division. The project consists of new construction of 81 housing units in San Francisco with a total of 78,958 gross square feet. The 7-story type I-B Construction building is publicly funded 100% affordable housing residential building with ground floor public community flex space; one partial basement level for storage and building services.

For specific questions regarding this project, please contact Noe Valenzuela, Preconstruction Project Manager via email, noev@nibbi.com. Bid proposals shall be submitted no later than 2:00 PM on Friday, October 20, 2017. To obtain bid and contract documents please email Kristin Medwick at kristinm@nibbi.com.



### Proven Management, Inc. 225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified DBE/WBE subcontractors, suppliers, and truckers for the following project:

#### MISSION BLVD CORRIDOR IMPROVEMENTS, PHASE 2 CITY OF HAYWARD Bids: 10/31/2017 @ 2 PM

CLEARING/GRUBBING; SWPPP; TRAFFIC CONTROL; STRIPING & MARKING; CONCRETE CURBS & GUTTERS; SIDEWALK; MEDIANS; ROADWAY EXCAVATION; PORTLAND CEMENT CONC; REINFORCED CONC PIPE & CONNECTION; ROADSIDE SIGNS; LANDSCAPE/IRRIGATION; TREE PRESERVATION/PRUNING; SITE FURNISHING & ACCESSORIES; INTERLOCKING PAVERS; DECORATIVE METAL FENCE & PANEL; DECOMPOSED GRANITE PAVING; CONC UNIT MASONRY; MANUFACTURED STONE VENEER; TEMP TRAFFIC SIGNAL & LIGHTING; CIDH CONCRETE PILE FOUNDATIONS; STEEL PEDESTALS & POSTS; ELECTRICAL CONDUIT; PULL BOXES; FIBER OPTICE CABLE & EQUIPMENT; CCTV; LUMINAIRES; ILLUMINATED STREET NAME SIGNS

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please contact Ben Pearce at ben@provenmanagement.com PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Baracaining Agreements.

We are an Equal Opportunity Employer



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors,

Consultants, and/or Suppliers seeking to participate in the Construction on State Highway in Plumas County near Canyon Dam from 0.2 Mile South to 0.3 Mile North of Lake Almanor Spillway, Bridge Replacement Project in Plumas County, CA.

http://www.dot.ca.gov/obeo/index.html

Subcontractors and Suppliers for the following project:

Lake Almanor Bridge Replacement Project Contract No. 02-0E1804 Owner: Caltrans

Bid Date: November 15, 2017 at 2:00 P.M.

Local Business Enterprises, Small/Micro (LBEs)
Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not limited to: AC Milling, AC Paving, Aggregates, Asbestos Abatement, Bridge Bearings, Bird Control, Minor Concrete, CIDH, Concrete Supply, Concrete Reinforcement and Dowels, Structural Concrete, Precast Concrete, Concrete Pumping, Concrete Formwork, Concrete Barriers, Concrete Washouts, Clear & Grub, Core Drilling, Crash Cushion, Cable Railing, Demolition, Earthwork, Erosion Control, Fencing, Guardrail, Hydroseeding, Joint Sealant, K-rail, Metals, Pavement Markings, Pipe Supply, Polyester Concrete Overlay, Quality Control, Rock Slope Protection, Street Sweeping, SWPPP, Signage, Survey, Traffic Control, Temp Facilities, Temp Signal System, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

### Subcontractor and Supplier Scopes are due November 10, 2017 and Quotes NO LATER THAN November 14, 2017 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

An Equal Opportunity Employer CA Lic. 433176 DIR # 1000001147

#### **Kiewit / Manson MOTCO, AJV**

4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina · norcal.bids@kiewit.com
Fax: 707-439-7301

Requests quotes/bids from qualified Small Business Concerns (SBC), including SDB, WOSB, HUBZone SB, VOSB & SDVOSB certified by The System for Award Management (SAM).

https://www.sam.gov/portal/public/SAM

Subcontractors and Suppliers for the following project:

Replacement/Upgrade Pier 2 Military Ocean Terminal Concord (MOTCO)
Location: Concord, CA
Solicitation No. W9123817R0065
Owner: U.S. Army Corps of Engineers (USACE)
Bid Date: November 7, 2017 at 12:00 P.M.
Quotes Due: October 30, 2017 at 4:00 P.M.

Small Business Concerns (SBCs)

Wanted for the following scopes, including, but not limited to:

Asphalt paving, Biological assessment and monitoring, Building Construction, Site Mechanical, Utilities, Concrete Reinforcing, Concrete Repair, Concrete, Concrete Pumping, Underwater Demolition (ordnances), Earthwork/Excavation, Electrical, Marine Fenders, Marine Towing; Piling, Precast Concrete, Quality Control/Assurance, Dynamic Pile Testing, MEC/UXO, Street Sweeping, Trucking/Hauling and Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, SBC suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

#### Subcontractor and Supplier Scopes are due October 23, 2017 and Quotes NO LATER THAN October 30, 2017 by 4 PM.

Plans and specifications are available through SmartBid-Net (SBN) or the Government's website at www.fbo.gov

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

**Buy American Act applies** 

An Equal Opportunity Employer CA Lic. 433176 DIR # 1000001147

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Contact us at 800-800-8534 or sbe@sbeinc.com



## California Sub-Bid Request Ads

### DESILVA GATES

C O N S T R U C T I O N

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: VICTOR LE Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 29 CONSTRUCTION ON STATE HIGHWAY IN NAPA COUNTY FROM 0.4 MILE NORTH OF TRANCAS STREET/ REDWOOD ROAD IN NAPA TO MEE LANE AT RUTHERFORD

Contract No. 04-4H2004, Federal Aid Project No. ACNHP-P029(134)E Disadvantaged Business Enterprise Goal Assigned is 13%

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

#### BID DATE: NOVEMBER 8th 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

COLD PLANE, CONSTRUCTION AREA SIGNS, CRACK SEALING, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, ROADSIDE SIGNS, ROADWAY EXCAVATION, STRIPING, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TESTING, TRAFFIC CONTROL SYSTEMS, TREE REMOVAL/TRIMMING, UNDERGROUND, VEGETATION CONTROL, TRUCKING, EROSION CONTROL MATERIAL, IMPORTED BORROW, HOT MIX ASPHALT (TYPE A) MATERIAL, AND RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

### DESILVA GATES

CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: ALAN MCKEAN Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

MISSION BOULEVARD CORRIDOR IMPROVEMENTS PHASE 2, Project No. 05270

OWNER: CITY OF HAYWARD 777 B Street, 4th Floor, Hayward, CA 94541

BID DATE: OCTOBER 31, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, ELECTRICAL, FENCING, JOINT TRENCH, IRRIGATION, LAND-SCAPING, MINOR CONCRETE, PAVING STONE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TREE REMOVAL/TRIMMING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.





O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Jean Sicard An Equal Opportunity Employer

REQUEST FOR **DBE**SUBCONTRACTORS AND SUPPLIERS FOR:

Repair Pavement and ADA Improvement Hwy 29 Napa Caltrans #04-4H2004

BID DATE: November 8, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Signs, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Clearing & Grubbing, Remove MBGR & Treated Wood Waste, Imported Borrow, Rock Blanket, Erosion Control, Hydroseed, Compost, Rapid Strength Concrete Base, Base Bond Breaker, Crack Treatment, Prepaying Intertial Profiler, Data Core, Tack Coat, Cold Plane AC, Structural Concrete, Bar Reinforcing Steel, Pedestrian Barricade, Underground, Detectable Warning Surface, Minor Concrete, Construction Survey, Misc. Iron & Steel, Delineator, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Crash Cushion, Striping & Marking, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly ads/index.php.

Visit **www.sbeinc.com** to download the latest SBE Newspaper and Newsletter





## Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PURI IC WORKS

Contract No. 1000005981 SFMTA FACILITIES -FIRE ALARM UPGRADES "PW SFMTA FAC FIRE ALRM UPG"

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30:00 p.m. on November 1, 2017, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublicworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublicworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is renovations to existing building fire alarm systems to achieve CA 2013 building code compliance at SFMTA facilities. The maximum allowable contract duration is 540 consecutive calendar days from NTP to substantial completion. The Engineer's estimate is approximately \$2,000,000. For more information, contact the Project Manager, **Douglas Ullman** at 415-557-4722.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: https://oag.ca.gov/ab1887.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 20%. Call Romulus Asenloo at 415-581-2320 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **October 18**, **2017 at 10:00 AM** at 30 Van Ness Avenue, 4th Floor Main Conference Room, San Francisco, CA 94102.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "C-10" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction (''Policy'') as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

10/12/17

CNS-3058691# SMALL BUSINESS EXCHANGE



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

#### NOTICE INVITING PROPOSALS

The Golden Gate Bridge, Highway and Transportation District (District) seeks proposals for RFP No. 2018-D-06, Transit Asset Management Plan. Interested Proposers must submit sealed proposals to the Office of the Secretary of the District by Wednesday, November 15, 2017, at 4:00 p.m., PT.

A non-mandatory pre-proposal Site walks of Larkspur and San Rafael facilities will start in the Conference Room at the Larkspur Ferry Terminal, Ferry Division Administration Building, 101 East Sir Francis Drake Boulevard on Wednesday, October 25, 2017, at 10:00 a.m., PT.

Requests for modifications or clarifications of any requirement must be submitted in writing by Wednesday, November 1, 2017, PT.

The RFP Documents are available for download on the District's website. To download the RFP Documents, go to the District's website home page at http://www.goldengate.org, click on Contract Opportunities, scroll down to District Division and look for RFP No. 2018-D-06.

To inspect and obtain the RFP Documents, please contact the Contracts Office, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by email at contract-soffice@goldengate.org, by telephone at (415) 923-2318, or by facsimile at (415) 923-2384.

/s/ Aida S. Caputo, Contracts Officer Dated: October 10, 2017 10/12/17

CNS-3059079#

SMALL BUSINESS EXCHANGE

